
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 OR 15(d) of
The Securities Exchange Act of 1934

October 23, 2007
Date of Report

AVERY DENNISON CORPORATION

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction
of incorporation)

1 -7685

(Commission
File Number)

95-1492269

(IRS Employer
Identification No.)

150 North Orange Grove Boulevard
Pasadena, California

(Address of principal executive offices)

91103

(Zip Code)

Registrant's telephone number, including area code **(626) 304-2000**

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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Section 2 — Financial Information

Item 2.02 Results of Operations and Financial Condition.

Avery Dennison Corporation's news release dated October 23, 2007, regarding its preliminary, unaudited financial results for the third quarter of 2007, is attached hereto as Exhibit 99.1. This information is being furnished (not filed) under this Form 8-K. Additionally, the Company will discuss its preliminary financial results during a webcast and teleconference call today at 2:00 p.m. (EDT). To access the webcast and teleconference call, please go to the Company's Web site at <http://www.investors.averydennison.com>.

Avery Dennison Corporation's presentation dated October 23, 2007, regarding its preliminary financial review and analysis for the third quarter of 2007, is attached hereto as Exhibit 99.2. This information is being furnished (not filed) under this Form 8-K. Additionally, this information is available on the Company's Web site at <http://www.investors.averydennison.com>.

Section 9 — Financial Statements and Exhibits

Item 9.01 Financial Statements and Exhibits.

(c) Exhibits

99.1 On October 23, 2007, Avery Dennison Corporation issued a news release announcing its preliminary, unaudited financial results for the third quarter ending September 29, 2007, along with earnings guidance for the 2007 fiscal year.

99.2 On October 23, 2007, Avery Dennison Corporation provided a presentation regarding its preliminary financial review and analysis for the third quarter ending September 29, 2007, along with earnings guidance for the 2007 fiscal year.

SPECIAL NOTE REGARDING FORWARD LOOKING STATEMENTS

"Safe Harbor" Statement under the Private Securities Litigation Reform Act of 1995: Certain statements contained in this report on Form 8-K and in Exhibit 99.1 and Exhibit 99.2 are "forward-looking statements" intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1995. Such forward-looking statements and financial or other business targets are subject to certain risks and uncertainties. Actual results and trends may differ materially from historical or expected results depending on a variety of factors, including but not limited to risks and uncertainties relating to investment in development activities and new production facilities; fluctuations in cost and availability of raw materials; ability of the Company to achieve and sustain targeted cost reductions, including synergies expected from the integration of the Paxar business in the time and at the cost anticipated; ability of the Company to generate sustained productivity improvement; successful integration of acquisitions; successful implementation of new manufacturing technologies and installation of manufacturing equipment; the financial condition and inventory strategies of customers; customer and supplier concentrations; changes in customer order patterns; loss of significant contract(s) or customer(s); timely development and market acceptance of new products; fluctuations in demand affecting sales to customers; impact of competitive products and pricing; selling prices; business mix shift; credit risks; ability of the Company to obtain adequate financing arrangements; fluctuations in interest rates; fluctuations in pension, insurance and employee benefit costs; impact of legal proceedings, including the Australian Competition and Consumer Commission investigation into industry competitive practices, and any related proceedings or lawsuits pertaining to this investigation or to the subject matter thereof or of the concluded investigations by the U.S. Department of Justice ("DOJ"), the European Commission, and the Canadian Department of Justice (including purported class actions seeking treble damages for alleged unlawful competitive practices, which were filed after the announcement of the DOJ investigation), as well as the impact of potential violations of the U.S. Foreign Corrupt Practices Act based on issues in China; changes in governmental regulations; changes in political conditions; fluctuations in foreign currency exchange rates and other risks associated with

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foreign operations; worldwide and local economic conditions; impact of epidemiological events on the economy and the Company's customers and suppliers; acts of war, terrorism, natural disasters; and other factors.

The Company believes that the most significant risk factors that could affect its ability to achieve its stated financial expectations in the near-term include (1) the impact of economic conditions on underlying demand for the Company's products; (2) the impact of competitors' actions, including pricing, expansion in key markets, and product offerings; (3) the degree to which higher raw material and energy-related costs can be passed on to customers through selling price increases (and previously implemented selling price increases can be sustained), without a significant loss of volume; (4) potential adverse developments in legal proceedings and/or investigations regarding competitive activities, including possible fines, penalties, judgments or settlements; and (5) the ability of the Company to achieve and sustain targeted cost reductions, including expected synergies associated with the Paxar acquisition.

For a more detailed discussion of these and other factors, see Part I, Item 1A. "Risk Factors" and Part II, Item 7. "Management's Discussion and Analysis of Results of Operations and Financial Condition" in the Company's Form 10-K, filed on February 28, 2007. The forward-looking statements included in this Form 8-K are made only as of the date of this Form 8-K, and the Company undertakes no obligation to update the forward-looking statements to reflect subsequent events or circumstances.

The financial information presented in the news release, included as an Exhibit to this Current Report, represents preliminary, unaudited financial results.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

AVERY DENNISON CORPORATION

Date: October 23, 2007

By: /s/ Daniel R. O'Bryant
Name: Daniel R. O'Bryant
Title: Executive Vice President, Finance
and Chief Financial Officer

EXHIBIT LIST

<u>Exhibit No.</u>	<u>Description</u>
99.1	News release dated October 23, 2007.
99.2	Presentation dated October 23, 2007.

**AVERY DENNISON REPORTS THIRD
QUARTER EARNINGS**

Highlights

- Reported net income per share of \$0.59 for the third quarter, down from \$0.85 per share last year, due to integration costs and interest expense related to the \$1.3 billion acquisition of Paxar and other restructuring charges
 - Ø Adjusted earnings per share of \$1.00, excluding the impact of restructuring and asset impairment charges, transition costs related to the Paxar integration, and other items
- Net sales increased 19 percent to \$1.68 billion
- On track to achieve estimated \$115 to \$125 million of annual cost synergies from Paxar integration by end of 2009

PASADENA, Calif. – October 23, 2007 – Avery Dennison Corporation (NYSE:AVY) today reported net income of \$58 million or \$0.59 per share, compared with \$85 million or \$0.85 per share in the prior year. Results included restructuring and asset impairment charges, transition costs associated with the integration of Paxar, and other items totaling \$0.41 and \$0.13 in the third quarters of 2007 and 2006, respectively. (See Attachment A-3: “Preliminary Reconciliation of GAAP to Non-GAAP Measures”.)

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Net sales from continuing operations for the third quarter were \$1.68 billion, up approximately 19 percent from \$1.42 billion for the same quarter last year. Sales before the impact of acquisitions, divestitures and foreign currency translation were essentially unchanged from prior year.

“Weaker retail demand in the U.S. affected sales growth in our office products and retail information services businesses,” said Dean A. Scarborough, president and chief executive officer of Avery Dennison. “While core volumes continue to grow overall, heightened competitive pressure in pressure sensitive-materials negatively impacted price and mix during the quarter. “

“In the face of these more challenging market conditions, we are taking a number of steps to drive productivity improvement and increase the top line,” he added. “We are intensifying our efforts to find operational efficiencies and reduce costs. We are also partnering with customers to develop creative solutions to help them grow, tripling the number of Horizon 1 growth projects that could generate substantial revenue gains.”

“We remain on track to achieve targeted cost synergies through the integration of Paxar with Retail Information Services,” Scarborough said. “We have completed the planning phase and are executing the integration of the two companies. These actions include the elimination of Paxar headquarter costs and the closure of two facilities in Mexico by the end of this year. With the execution of synergy plans well underway, we are now shifting the focus to accelerating top line growth.”

“While we are experiencing some current headwinds from weak retail markets in the U.S. and a softening of demand in Europe, Avery Dennison remains well positioned for the future with strong brands, leading market share and relative

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economies of scale,” he said. “Emerging markets and radio frequency identification are two of our most significant growth opportunities. The Paxar acquisition significantly increases our presence in the RFID market. We estimate about \$50 million in sales from RFID related products next year.”

Additional Third Quarter Financial Highlights

(For a more detailed presentation of the Company’s results for the quarter, see *Third Quarter 2007 Financial Review and Analysis*, posted at the Company’s Web site at www.investors.averydennison.com.)

- Core unit volume growth of approximately 1.5 percent was offset by negative changes in pricing and product mix.
- Operating margin (GAAP basis) was 3.9 percent, compared to 7.4 percent for the same period last year. Excluding interest expense, the effect of transition costs associated with the Paxar integration, restructuring and asset impairment charges and other items, operating margin was 9.0 percent, compared to 9.7 percent for the previous year. (See Attachment A-3: “Preliminary Reconciliation of GAAP to Non-GAAP Measures”.)
- The effective tax rates for the quarter and year-to-date were 11.4 percent and 19.1 percent, respectively, affected in the quarter by geographic income mix associated with Paxar integration costs, restructuring, and asset impairment charges. Reflecting this geographic income mix and tax planning benefits, the Company now expects its full year 2007 tax rate to be in the range of 18 percent to 20 percent, which is lower than its previous guidance. The Company believes the revised outlook for its full year tax rate will be sustainable for at least the next few years.

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Segment Highlights

(See Attachment A-4: "Preliminary Supplementary Information, Reconciliation of GAAP to Non-GAAP Supplementary Information" for adjusted operating margins included below.)

- Pressure-sensitive Materials reported sales of \$868 million, up 5 percent from the prior year. Organic sales growth for the segment was approximately 1 percent.

Segment operating margin (GAAP basis) was 7.8 percent, compared to 10.1 percent for the same period last year. Before restructuring and asset impairment charges, operating margin declined 80 basis points to 9.4 percent.

- Retail Information Services sales grew 136 percent to \$388 million, or about 1 percent before the benefits from the Paxar acquisition and currency translation. Growth of the core business slowed for the quarter due to the decline in tag orders for apparel shipped to North American retailers and brand owners, reflecting a weak domestic retail environment.

Segment operating margin (GAAP basis) was (3.7) percent, compared to 4.2 percent for the same period last year. Before restructuring and asset impairment charges and transition costs associated with the Paxar integration, operating margin declined 290 basis points to 3.5 percent.

- Office and Consumer Products sales declined 5 percent to \$267 million. Organic sales decline for the segment was approximately 7 percent, reflecting the effect of exiting a product line, as well as a slow back-to-school season.

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Segment operating margin (GAAP basis) was 18 percent, compared to 15.9 percent for the same period last year. Before restructuring and other charges, operating margin increased 220 basis points to 18.2 percent.

Outlook for the Year

Reflecting third quarter results and the Company's current outlook for the fourth quarter, Avery Dennison announced that it expects earnings per share for 2007, before restructuring charges and Paxar integration costs, to be in the range of \$3.75 to \$3.85.

The Company's earnings expectations reflect an assumption of reported revenue growth in the range of 12.5 to 13.5 percent, including an 8 percent contribution from the Paxar acquisition (net of divestitures), and an estimated 4 to 4.5 percent benefit from currency translation.

(For a more detailed presentation of the Company's assumptions underlying its 2007 earnings expectations, see *Third Quarter 2007 Financial Review and Analysis*, posted at the Company's Web site at www.investors.averydennison.com.)

Note: Throughout this release, all calculations of amounts on a per share basis reflect fully diluted shares outstanding.

Avery Dennison is a global leader in pressure-sensitive labeling materials, retail tag, ticketing and branding systems, and office products. Based in Pasadena, Calif., Avery Dennison is a FORTUNE 500 Company with 2006 sales of \$5.6 billion. Following the acquisition of Paxar in 2007, Avery Dennison employs more than

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30,000 individuals in 51 countries worldwide, who develop, manufacture and market a wide range of products for both consumer and industrial markets. Products offered by Avery Dennison include: Fasson brand self-adhesive materials; Avery Dennison and Paxar brand products for the retail and apparel industries; Avery brand office products and graphics imaging media; specialty tapes, peel-and-stick postage stamps, and labels for a wide variety of automotive, industrial and durable goods applications.

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The Company believes that the most significant risk factors that could affect its ability to achieve its stated financial expectations in the near-term include (1) the impact of economic conditions on underlying demand for the Company’s products; (2) the impact of competitors’ actions, including pricing, expansion in key markets, and product offerings; (3) the degree to which higher raw material and energy-related costs can be passed on to customers through selling price increases (and previously implemented selling price increases can be sustained), without a significant loss of volume; (4) potential adverse developments in legal proceedings and/or investigations regarding competitive activities, including possible fines, penalties, judgments or settlements; and (5) the ability of the Company to achieve and sustain targeted cost reductions, including expected synergies associated with the Paxar acquisition.

For a more detailed discussion of these and other factors, see “Risk Factors” and “Management’s Discussion and Analysis of Results of Operations and Financial Condition” in the Company’s Form 10-K, filed on February 28, 2007, with the Securities and Exchange Commission. The forward-looking statements included in this news release are made only as of the date of this news release, and the Company undertakes no obligation to update the forward-looking statements to reflect subsequent events or circumstances.

For more information and to listen to a live broadcast or an audio replay of the 3rd Quarter conference call with analysts, visit the Avery Dennison Web site at www.investors.averydennison.com

EVERY DENNISON
PRELIMINARY CONSOLIDATED STATEMENT OF INCOME
(In millions, except per share amounts)

	(UNAUDITED)			
	Three Months Ended		Nine Months Ended	
	Sep. 29, 2007	Sep. 30, 2006	Sep. 29, 2007	Sep. 30, 2006
Net sales	\$ 1,680.4	\$ 1,417.6	\$ 4,593.8	\$ 4,164.5
Cost of products sold	1,214.8	1,026.9	3,354.0	3,025.6
Gross profit	465.6	390.7	1,239.8	1,138.9
Marketing, general & administrative expense	330.4	252.6	849.5	748.7
Interest expense	35.7	14.1	70.9	42.2
Other expense, net(1)	33.6	19.5	43.2	31.1
Income from continuing operations before taxes	65.9	104.5	276.2	316.9
Taxes on income	7.5	19.2	52.8	66.3
Income from continuing operations	58.4	85.3	223.4	250.6
(Loss) income from discontinued operations, net of taxes	—	(0.3)	—	15.1
Net income	\$ 58.4	\$ 85.0	\$ 223.4	\$ 265.7
Per share amounts:				
Net income per common share, assuming dilution				
Continuing operations	\$ 0.59	\$ 0.85	\$ 2.26	\$ 2.50
Discontinued operations	—	—	—	0.15
Net income per common share, assuming dilution	\$ 0.59	\$ 0.85	\$ 2.26	\$ 2.65
Average common shares outstanding, assuming dilution	98.9	100.5	98.9	100.4
Common shares outstanding at period end	98.3	100.2	98.3	100.2

(1) Other expense for the third quarter of 2007 includes \$28.8 of asset impairment charges, restructuring costs and lease cancellation charges and \$4.8 of certain non-recurring financing costs.

Other expense for the third quarter of 2006 includes \$13 related to environmental remediation costs, \$6.1 of restructuring costs and asset impairment charges and miscellaneous taxes of \$.4 related to a divestiture.

Other expense, net, for 2007 YTD includes \$41.3 of asset impairment charges, restructuring costs and lease cancellation charges, \$4.8 of certain non-recurring financing costs and \$.3 of expenses related to a divestiture, partially offset by a reversal of (\$3.2) related to a patent lawsuit.

Other expense, net, for 2006 YTD includes \$19.4 of restructuring costs and asset impairment charges, \$13 related to environmental remediation costs, legal accrual related to a patent lawsuit of \$.4, miscellaneous taxes of \$.4 related to a divestiture and charitable contribution of \$10 to Avery Dennison Foundation, partially offset by gain on sale of investment of (\$10.5) and gain from curtailment and settlement of a pension obligation of (\$1.6).

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Reconciliation of Non-GAAP Financial Measures in Accordance with SEC Regulations G and S-K

Avery Dennison reports financial results in accordance with U.S. GAAP, and herein provides some non-GAAP financial measures. These non-GAAP financial measures are not in accordance with, nor are they a substitute for, GAAP financial measures. These non-GAAP financial measures are intended to supplement the Company's presentation of its financial results that are prepared in accordance with GAAP.

The Company's non-GAAP financial measures exclude the impact of certain events, activities or strategic decisions. The accounting effects of these events, activities or decisions, which are included in the GAAP measures, may make it difficult to assess the underlying performance of the Company in a single period. By excluding certain accounting effects, both positive and negative (e.g. gains on sales of assets, restructuring charges, asset impairments, effects of acquisitions and related costs, etc.), from certain of the Company's GAAP measures, the Company believes that it is providing meaningful supplemental information to facilitate an understanding of the Company's "core" or "underlying" operating results. These non-GAAP measures are used internally to evaluate trends in the Company's underlying business, as well as to facilitate comparison to the results of competitors for a single period. The Company applies a quarterly tax rate to the accounting adjustments in order for the year-to-date tax rate on non-GAAP income to be consistent with the year-to-date GAAP tax rate.

Limitations associated with the use of the Company's non-GAAP measures include (1) the exclusion of items that recur from time to time (e.g. restructuring, asset impairment charges, discontinued operations, etc.) from calculations of the Company's earnings and operating margin; (2) the exclusion of the effects of acquisitions, including integration costs and certain non-recurring financing costs; (3) the exclusion of interest expense from the calculation of the Company's operating margin; and (4) the exclusion of any mandatory debt service requirements, as well as the exclusion of other uses of the cash generated by operating activities that do not directly or immediately support the underlying business (such as discretionary debt reductions, dividends, share repurchase, acquisitions, etc.) for calculation of free cash flow. While some of the items the Company excludes from GAAP measures recur, these items tend to be disparate in amount and timing. Based upon feedback from investors and financial analysts, the Company believes that supplemental non-GAAP measures provide information that is useful to the assessment of the Company's performance and operating trends.

The reconciliation set forth below is provided in accordance with Regulations G and S-K and reconciles the non-GAAP financial measures with the most directly comparable GAAP financial measures.

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EVERY DENNISON
PRELIMINARY RECONCILIATION OF GAAP TO NON-GAAP MEASURES
(In millions, except per share amounts)

	(UNAUDITED)			
	Three Months Ended		Nine Months Ended	
	Sep. 29, 2007	Sep. 30, 2006	Sep. 29, 2007	Sep. 30, 2006
Reconciliation of GAAP to Non-GAAP Operating Margin:				
Net sales	\$ 1,680.4	\$ 1,417.6	\$ 4,593.8	\$ 4,164.5
Income from continuing operations before taxes	\$ 65.9	\$ 104.5	\$ 276.2	\$ 316.9
GAAP Operating Margin	3.9%	7.4%	6.0%	7.6%
Income from continuing operations before taxes	\$ 65.9	\$ 104.5	\$ 276.2	\$ 316.9
Non-GAAP adjustments:				
Restructuring costs	7.5	4.5	10.5	14.6
Asset impairment and lease cancellation charges	12.4	1.6	12.4	4.8
Asset impairment charges — acquisition related (1)	8.9	—	18.4	—
Transition costs associated with Paxar integration (2)	16.0	—	26.2	—
Other (3)	4.8	13.4	1.9	11.7
Interest expense	35.7	14.1	70.9	42.2
Adjusted non-GAAP operating income before taxes and interest expense	\$ 151.2	\$ 138.1	\$ 416.5	\$ 390.2
Adjusted Non-GAAP Operating Margin	9.0%	9.7%	9.1%	9.4%
Reconciliation of GAAP to Non-GAAP Net Income:				
As reported net income	\$ 58.4	\$ 85.0	\$ 223.4	\$ 265.7
Non-GAAP adjustments, net of taxes:				
Restructuring costs	6.2	3.7	8.6	11.5
Asset impairment and lease cancellation charges	10.2	1.3	10.2	3.8
Asset impairment charges — acquisition related	7.3	—	14.6	—
Transition costs associated with Paxar integration	13.2	—	21.0	—
Other	4.0	8.5	1.8	7.2
Loss (income) from discontinued operations	—	0.3	—	(15.1)
Adjusted Non-GAAP Net Income	\$ 99.3	\$ 98.8	\$ 279.6	\$ 273.1

(continued)

AVERY DENNISON
PRELIMINARY RECONCILIATION OF GAAP TO NON-GAAP MEASURES
(In millions, except per share amounts)

	(UNAUDITED)			
	Three Months Ended		Nine Months Ended	
	Sep. 29, 2007	Sep. 30, 2006	Sep. 29, 2007	Sep. 30, 2006
Reconciliation of GAAP to Non-GAAP Earnings Per Share:				
As reported income per common share, assuming dilution	\$ 0.59	\$ 0.85	\$ 2.26	\$ 2.65
Non-GAAP adjustments per share, net of taxes:				
Restructuring costs	0.06	0.04	0.09	0.11
Asset impairment and lease cancellation charges	0.11	0.01	0.10	0.04
Asset impairment charges — acquisition related	0.07	—	0.15	—
Transition costs associated with Paxar integration	0.13	—	0.21	—
Other	0.04	0.08	0.02	0.07
(Income) from discontinued operations	—	—	—	(0.15)
Adjusted Non-GAAP income per common share, assuming dilution	\$ 1.00	\$ 0.98	\$ 2.83	\$ 2.72
Average common shares outstanding, assuming dilution	98.9	100.5	98.9	100.4

- (1) 2007 QTD includes asset impairment charges primarily related to software assets.
2007 YTD includes asset impairment charges primarily related to software assets.
- (2) 2007 QTD includes \$14.2 of Paxar integration costs and change-in-control costs reported in marketing, general and administrative expense and \$1.8 of inventory step-up impact reported in costs of products sold.
2007 YTD includes \$22.9 of Paxar integration costs and change-in-control costs reported in marketing, general and administrative expense and \$3.3 of inventory step-up impact reported in costs of products sold.
- (3) 2007 QTD includes \$4.8 of certain non-recurring financing costs.
2007 YTD includes \$4.8 of certain non-recurring financing costs and \$.3 of expenses related to a divestiture, partially offset by reversal of an accrual for a patent lawsuit of (\$3.2).

2006 QTD includes \$13 related to environmental remediation costs and miscellaneous taxes of \$.4 related to a divestiture.

2006 YTD includes \$13 related to environmental remediation costs, legal accrual related to a patent lawsuit of \$.4, miscellaneous taxes of \$.4 related to a divestiture and charitable contribution of \$10 to Avery Dennison Foundation, partially offset by gain on sale of investment of (\$10.5) and gain from curtailment and settlement of a pension obligation of (\$1.6).

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AVERY DENNISON
PRELIMINARY SUPPLEMENTARY INFORMATION
(In millions)

	(UNAUDITED)					
	NET SALES		Third Quarter Ended		OPERATING MARGINS	
	2007	2006	OPERATING INCOME		2007	2006
		2007(1)	2006(2)			
Pressure-sensitive Materials	\$ 868.3	\$ 825.3	\$ 67.8	\$ 83.4	7.8%	10.1%
Retail Information Services	388.4	164.4	(14.5)	6.9	(3.7%)	4.2%
Office and Consumer Products	266.9	281.7	48.0	44.7	18.0%	15.9%
Other specialty converting businesses	156.8	146.2	7.6	5.6	4.8%	3.8%
Corporate Expense	N/A	N/A	(7.3)	(22.0)	N/A	N/A
Interest Expense	N/A	N/A	(35.7)	(14.1)	N/A	N/A
TOTAL FROM CONTINUING OPERATIONS	\$ 1,680.4	\$ 1,417.6	\$ 65.9	\$ 104.5	3.9%	7.4%

(1) Operating income for the third quarter of 2007 includes \$28.8 of asset impairment charges, restructuring costs and lease cancellation charges, \$16 of transition costs associated with Paxar integration and \$4.8 of certain non-recurring financing costs; of the total \$49.6, the Pressure-sensitive Materials segment recorded \$14, the Retail Information Services segment recorded \$28, the Office and Consumer Products segment recorded \$5, the other specialty converting businesses recorded \$1.5 and Corporate recorded \$5.6.

(2) Operating income for the third quarter of 2006 includes \$13 related to environmental remediation costs, \$6.1 of restructuring costs and asset impairment charges and miscellaneous taxes of \$4 related to a divestiture; of the total \$19.5, the Pressure-sensitive Materials segment recorded \$8, the Retail Information Services segment recorded \$3.6, the Office and Consumer Products segment recorded \$4, the other specialty converting businesses recorded \$1.7 and Corporate recorded \$13.

RECONCILIATION OF GAAP TO NON-GAAP SUPPLEMENTARY INFORMATION

	Third Quarter Ended			
	OPERATING INCOME		OPERATING MARGINS	
	2007	2006	2007	2006
Pressure-sensitive Materials				
Operating income, as reported	\$ 67.8	\$ 83.4	7.8%	10.1%
Non-GAAP adjustments:				
Restructuring costs	3.1	0.8	0.3%	0.1%
Asset impairment charges	10.9	—	1.3%	—
Adjusted non-GAAP operating income	\$ 81.8	\$ 84.2	9.4%	10.2%
Retail Information Services				
Operating income, as reported	\$ (14.5)	\$ 6.9	(3.7%)	4.2%
Non-GAAP adjustments:				
Restructuring costs	3.1	3.6	0.8%	2.2%
Asset impairment charges — acquisition related	8.9	—	2.3%	—
Transition costs associated with Paxar integration	16.0	—	4.1%	—
Adjusted non-GAAP operating income	\$ 13.5	\$ 10.5	3.5%	6.4%
Office and Consumer Products				
Operating income, as reported	\$ 48.0	\$ 44.7	18.0%	15.9%
Non-GAAP adjustments:				
Restructuring costs	0.1	—	—	—
Lease cancellation charges	0.4	—	0.2%	—
Other	—	0.4	—	0.1%
Adjusted non-GAAP operating income	\$ 48.5	\$ 45.1	18.2%	16.0%
Other specialty converting businesses				
Operating income, as reported	\$ 7.6	\$ 5.6	4.8%	3.8%
Non-GAAP adjustments:				
Restructuring costs	1.2	0.1	0.8%	0.1%
Asset impairment charges	0.3	1.6	0.2%	1.1%
Adjusted non-GAAP operating income	\$ 9.1	\$ 7.3	5.8%	5.0%

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AVERY DENNISON
PRELIMINARY SUPPLEMENTARY INFORMATION
(In millions)

	(UNAUDITED)					
	NET SALES		OPERATING INCOME		OPERATING MARGINS	
	2007	2006	2007(1)	2006(2)	2007	2006
Pressure-sensitive Materials	\$ 2,607.6	\$ 2,422.0	\$ 238.6	\$ 226.7	9.2%	9.4%
Retail Information Services	763.8	499.6	(5.7)	35.5	(0.7%)	7.1%
Office and Consumer Products	744.0	787.0	116.8	125.8	15.7%	16.0%
Other specialty converting businesses	478.4	455.9	25.4	16.4	5.3%	3.6%
Corporate Expense	N/A	N/A	(28.0)	(45.3)	N/A	N/A
Interest Expense	N/A	N/A	(70.9)	(42.2)	N/A	N/A
TOTAL FROM CONTINUING OPERATIONS	\$ 4,593.8	\$ 4,164.5	\$ 276.2	\$ 316.9	6.0%	7.6%

(1) Operating income for 2007 includes \$41.3 of asset impairment charges, restructuring costs and lease cancellation charges, \$26.2 of transition costs associated with Paxar integration, \$4.8 of certain non-recurring financing costs and \$.3 of expenses related to a divestiture, partially offset by reversal of (\$3.2) related to a patent lawsuit; of the total \$69.4, the Pressure-sensitive Materials segment recorded \$12.8, the Retail Information Services segment recorded \$48.1, the Office and Consumer Products segment recorded \$1.4, the other specialty converting businesses recorded \$1.5 and Corporate recorded \$5.6.

(2) Operating income for 2006 includes \$19.4 of restructuring costs and asset impairment charges, \$13 related to environmental remediation costs, legal accrual related to a patent lawsuit of \$.4, miscellaneous taxes of \$.4 related to a divestiture and charitable contribution of \$10 to Avery Dennison Foundation, partially offset by gain on sale of investment of (\$10.5) and gain from curtailment and settlement of a pension obligation of (\$1.6); of the total \$31.1, the Pressure-sensitive Materials segment recorded \$6.9, the Retail Information Services segment recorded \$7.9, the Office and Consumer Products segment recorded (\$0.4), the other specialty converting businesses recorded \$2.4 and Corporate recorded \$14.3.

RECONCILIATION OF GAAP TO NON-GAAP SUPPLEMENTARY INFORMATION

	Nine Months Year-to-Date			
	OPERATING INCOME		OPERATING MARGINS	
	2007	2006	2007	2006
Pressure-sensitive Materials				
Operating income, as reported	\$ 238.6	\$ 226.7	9.2%	9.4%
Non-GAAP adjustments:				
Restructuring costs	5.1	5.4	0.2%	0.2%
Asset impairment charges	10.9	1.1	0.4%	—
(Reversal) accrual of a patent lawsuit	(3.2)	0.4	(0.2%)	—
Adjusted non-GAAP operating income	\$ 251.4	\$ 233.6	9.6%	9.6%
Retail Information Services				
Operating income, as reported	\$ (5.7)	\$ 35.5	(0.7%)	7.1%
Non-GAAP adjustments:				
Restructuring costs	3.5	7.6	0.5%	1.5%
Asset impairment charges	—	0.3	—	0.1%
Asset impairment charges — acquisition related	18.4	—	2.4%	—
Transition costs associated with Paxar integration	26.2	—	3.4%	—
Adjusted non-GAAP operating income	\$ 42.4	\$ 43.4	5.6%	8.7%
Office and Consumer Products				
Operating income, as reported	\$ 116.8	\$ 125.8	15.7%	16.0%
Non-GAAP adjustments:				
Gain from curtailment and settlement of a pension obligation	—	(1.6)	—	(0.2%)
Restructuring costs	0.7	0.8	0.1%	0.1%
Lease cancellation charges	0.4	—	0.1%	—
Expenses related to a divestiture	0.3	—	—	—
Other	—	0.4	—	—
Adjusted non-GAAP operating income	\$ 118.2	\$ 125.4	15.9%	15.9%
Other specialty converting businesses				
Operating income, as reported	\$ 25.4	\$ 16.4	5.3%	3.6%
Non-GAAP adjustments:				
Restructuring costs	1.2	0.8	0.2%	0.2%
Asset impairment charges	0.3	1.6	0.1%	0.3%
Adjusted non-GAAP operating income	\$ 26.9	\$ 18.8	5.6%	4.1%

-more-

AVERY DENNISON
PRELIMINARY CONDENSED CONSOLIDATED BALANCE SHEET
(In millions)

	(UNAUDITED)	
	Sep. 29, 2007	Sep. 30, 2006
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 77.3	\$ 50.8
Trade accounts receivable, net	1,112.4	887.1
Inventories, net	630.9	489.9
Other current assets	241.6	159.5
Total current assets	2,062.2	1,587.3
Property, plant and equipment, net	1,569.0	1,283.1
Goodwill	1,638.6	703.5
Intangibles resulting from business acquisitions, net	320.8	96.9
Other assets	530.9	586.2
	\$ 6,121.5	\$ 4,257.0
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current liabilities:		
Short-term and current portion of long-term debt	\$ 1,572.3	\$ 357.0
Accounts payable	660.3	619.0
Other current liabilities	635.0	548.2
Total current liabilities	2,867.6	1,524.2
Long-term debt	755.5	550.7
Other long-term liabilities	600.7	434.9
Shareholders' equity:		
Common stock	124.1	124.1
Capital in excess of par value	832.3	802.6
Retained earnings	2,238.2	2,082.5
Accumulated other comprehensive income (loss)	30.5	(47.5)
Cost of unallocated ESOP shares	(5.7)	(7.7)
Employee stock benefit trusts	(463.5)	(569.0)
Treasury stock at cost	(858.2)	(637.8)
Total shareholders' equity	1,897.7	1,747.2
	\$ 6,121.5	\$ 4,257.0

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AVERY DENNISON
PRELIMINARY CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS
(In millions)

	(UNAUDITED) Nine Months Ended	
	Sep. 29, 2007	Sep. 30, 2006
Operating Activities:		
Net income	\$ 223.4	\$ 265.7
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	128.8	115.8
Amortization	35.6	32.7
Deferred taxes	2.5	18.3
Asset impairment and net loss (gain) on sale and disposal of assets	36.4	(4.5)
Stock-based compensation	15.5	16.5
Other non-cash items, net	(7.6)	(8.4)
	<u>434.6</u>	<u>436.1</u>
Changes in assets and liabilities, net of effect of business acquisitions and divestitures	(129.0)	(76.2)
Net cash provided by operating activities	<u>305.6</u>	<u>359.9</u>
Investing Activities:		
Purchase of property, plant and equipment	(136.3)	(110.6)
Purchase of software and other deferred charges	(39.9)	(24.2)
Payments for acquisitions	(1,285.2)	(13.4)
Proceeds from sale of assets	2.8	1.2
Proceeds from sale of businesses and investments	—	29.5
Other	(0.2)	4.0
Net cash used in investing activities	<u>(1,458.8)</u>	<u>(113.5)</u>
Financing Activities:		
Net increase (decrease) in borrowings (maturities of 90 days or less)	1,263.1	(200.8)
Additional borrowings (maturities longer than 90 days)	248.8	—
Payments of debt (maturities longer than 90 days)	(181.9)	(2.3)
Dividends paid	(128.0)	(128.5)
Purchase of treasury stock	(63.2)	—
Proceeds from exercise of stock options, net	34.4	24.4
Other	(2.5)	12.2
Net cash provided by (used in) financing activities	<u>1,170.7</u>	<u>(295.0)</u>
Effect of foreign currency translation on cash balances	1.3	0.9
Increase (decrease) in cash and cash equivalents	<u>18.8</u>	<u>(47.7)</u>
Cash and cash equivalents, beginning of period	58.5	98.5
Cash and cash equivalents, end of period	<u>\$ 77.3</u>	<u>\$ 50.8</u>

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Third Quarter 2007 Financial Review and Analysis

(Unaudited)

October 23, 2007



Certain statements contained in this document are "forward-looking statements" intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1995. Such forward-looking statements and financial or other business targets are subject to certain risks and uncertainties. Actual results and trends may differ materially from historical or expected results depending on a variety of factors, including but not limited to risks and uncertainties relating to investment in development activities and new production facilities; fluctuations in cost and availability of raw materials; ability of the Company to achieve and sustain targeted cost reductions, including synergies expected from the integration of the Paxar business in the time and at the cost anticipated; ability of the Company to generate sustained productivity improvement; successful integration of acquisitions; successful implementation of new manufacturing technologies and installation of manufacturing equipment; the financial condition and inventory strategies of customers; customer and supplier concentrations; changes in customer order patterns; loss of significant contract(s) or customer(s); timely development and market acceptance of new products; fluctuations in demand affecting sales to customers; impact of competitive products and pricing; selling prices; business mix shift; credit risks; ability of the Company to obtain adequate financing arrangements; fluctuations in interest rates; fluctuations in pension, insurance and employee benefit costs; impact of legal proceedings, including the Australian Competition and Consumer Commission investigation into industry competitive practices, and any related proceedings or lawsuits pertaining to this investigation or to the subject matter thereof or of the concluded investigations by the U.S. Department of Justice ("DOJ"), the European Commission, and the Canadian Department of Justice (including purported class actions seeking treble damages for alleged unlawful competitive practices, which were filed after the announcement of the DOJ investigation), as well as the impact of potential violations of the U.S. Foreign Corrupt Practices Act based on issues in China; changes in governmental regulations; changes in political conditions; fluctuations in foreign currency exchange rates and other risks associated with foreign operations; worldwide and local economic conditions; impact of epidemiological events on the economy and the Company's customers and suppliers; acts of war, terrorism, natural disasters; and other factors.

The Company believes that the most significant risk factors that could affect its ability to achieve its stated financial expectations in the near-term include (1) the impact of economic conditions on underlying demand for the Company's products; (2) the impact of competitors' actions, including pricing, expansion in key markets, and product offerings; (3) the degree to which higher raw material and energy-related costs can be passed on to customers through selling price increases (and previously implemented selling price increases can be sustained), without a significant loss of volume; (4) potential adverse developments in legal proceedings and/or investigations regarding competitive activities, including possible fines, penalties, judgments or settlements; and (5) the ability of the Company to achieve and sustain targeted cost reductions, including expected synergies associated with the Paxar acquisition.

The financial information presented in this document represents preliminary, unaudited financial results.

Slide 2

Use of Non-GAAP Financial Measures

This presentation contains certain non-GAAP measures as defined by SEC rules. The most directly comparable GAAP measures have been included in the earnings news release for the quarter. Reconciliations of non-GAAP measures to the most directly comparable GAAP measures are included with the financial statements accompanying the earnings news release for the quarter, along with certain supplemental analysis provided in this document. ***(See Attachments A-2 through A-5 to Exhibit 99.1, news release dated October 23, 2007, and Slides 15 and 16 of this document.)***

The Company's non-GAAP financial measures exclude the impact of certain events, activities or strategic decisions. The accounting effects of these events, activities or decisions, which are included in the GAAP measures, may make it difficult to assess the underlying performance of the Company in a single period. By excluding certain accounting effects, both positive and negative (e.g., gains on sales of assets, restructuring charges, asset impairments, effects of acquisitions and related costs, etc.), from certain of the Company's GAAP measures, the Company believes that it is providing meaningful supplemental information to facilitate an understanding of the Company's "core" or "underlying" operating results. These non-GAAP measures are used internally to evaluate trends in the Company's underlying business, as well as to facilitate comparison to the results of competitors for a single period. The Company applies a quarterly tax rate to the accounting adjustments in order for the year-to-date tax rate on non-GAAP income to be consistent with the year-to-date GAAP tax rate. ***(See Attachment A-2 of Exhibit 99.1 for discussion of limitations associated with the use of these non-GAAP measures.)***

The information in this document has been furnished (not filed) under Form 8-K with the SEC and is posted at the Investors section of the Company's Web site.

Slide 3

- Net sales increased 18.5% over prior year
 - Net effect of Paxar acquisition was approx. 14.5%
 - Unit volume growth was approx. 1.5%
 - Negative impact from price/mix changes (~ 1.5% reduction in sales)
- Operating margin before restructuring and asset impairment charges and transition costs associated with the Paxar integration declined by 70 basis points, driven largely by the acquisition
 - 50 basis points of margin compression from addition of base Paxar business (*margin of base business is lower than Company-average before completion of the integration*)
 - Negative changes in price and mix in the roll materials business more than offset benefits of restructuring and other productivity initiatives

Overview (continued)

- Effective tax rates for the quarter and year-to-date were 11.4% and 19.1%, respectively. *Full year rate expected to be in the range of 18-20%, below original guidance of 20-22%,*
- Reported E.P.S. of \$0.59 includes:
 - \$0.24 of restructuring and asset impairment charges, including \$0.11 related to Paxar
 - \$0.17 of transition and other costs associated with Paxar integration
- Both reported and adjusted earnings include \$0.03 of estimated dilution from the base Paxar business, including interest on acquisition debt and amortization of intangibles

Management Analysis of Underlying Sales Trends

	<u>Q3-06</u>	<u>Q4-06</u>	<u>Q1-07</u>	<u>Q2-07</u>	<u>Q3-07</u>
Unit Volume Growth (est.)	3.0%	1.0%	1.5%	2.5%	1.5%
Acquisitions, Net of Divestitures	(1.1)%	(1.1)%	(0.8)%	2.5%	14.5%
Price/Mix	+ 1%	+ 1%	~ flat	(0.5)%	(1.5)%
Currency	1.8%	2.6%	3.5%	3.5%	4.1%
Reported Sales Growth	4.6%	3.5%	3.9%	8.1%	18.5%
<i>Organic Sales Growth⁽¹⁾</i>	<i>3.9%</i>	<i>2.0%</i>	<i>1.2%</i>	<i>2.1%</i>	<i>(0.1)%</i>

⁽¹⁾ Reported Sales Growth less the impacts of foreign currency translation and acquisitions, net of divestitures (calculation may not tie due to rounding).



Margin Analysis

	<u>Q3-07</u>	Adjusted ⁽¹⁾ <u>Q3-06</u>	<u>Q2-07</u>
Gross Profit Margin (Total Company)	27.8%	28.7%	
<u>Operating Margin (non-GAAP⁽²⁾):</u>			
Pressure-Sensitive Materials	9.4%	10.2%	9.8%
Office and Consumer Products	18.2%	16.0%	16.2%
Retail Information Services (RIS)	3.5%	5.9%	n/a
Other Specialty Converting	5.8%	5.0%	4.2%
Total Company	9.0%	9.2%	
<i>Impact of RFID on reported margin:</i>	<i>(0.4)%</i>	<i>(0.4)%</i>	
Total Company Excluding RFID	9.4%	9.6%	

⁽¹⁾ See Slides 15 and 16 for reconciliation to reported results for Total Company and RIS.

⁽²⁾ Earnings before interest and taxes, restructuring and asset impairment charges, and other items detailed in Attachments A-3 and A-4 of Exhibit 99.1.



Key Factors Impacting Margin (see Slide 15 for prior year reconciliation for Paxar)

- Gross profit margin before Paxar integration costs improved 20 basis points compared to prior year margin, as reported
 - **Adjusting the prior year number to include Paxar, gross profit margin declined 90 basis points**
 - This decline reflects impact of price competition and higher raw material costs, partially offset by restructuring savings and other sources of productivity
- Marketing, general and administrative (MG&A) expense ratio before Paxar integration costs increased 100 basis points compared to prior year MG&A ratio, as reported
 - **Adjusting the prior year number to include Paxar, MG&A expense ratio improved by 70 basis points**
 - Absolute MG&A spending was down modestly vs. adjusted prior year, as cost reductions offset the negative effects of currency (approx. \$7 mil.), amortization of intangibles related to Paxar acquisition (approx. \$5 mil.), and general inflation

PRESSURE-SENSITIVE MATERIALS

- **Reported sales of \$868 mil., up 5% compared with prior year**
 - Organic sales growth of approx. 1%
- **Change in sales for roll materials business by region, *adjusted for the effect of currency*:**
 - Europe roughly comparable to prior year
 - North America declined at low single digit rate
 - Asia growth in mid-teens
 - South America growth at low single digit rate
- **Graphics & Reflective business increased at mid single-digit rate before currency**
- **Excluding restructuring and asset impairment charges, operating margin declined 80 basis points vs. prior year to 9.4%, as the negative effects of pricing, unfavorable product mix, and raw material inflation more than offset benefits from restructuring and other productivity initiatives**

Q3-2007 Segment Overview (continued)

RETAIL INFORMATION SERVICES

- **Reported sales of \$388 mil., up 136% compared with prior year primarily due to the Paxar acquisition**
 - Organic sales growth of approx. 1%
 - Slowdown vs. historical trend and long-term target reflects decline in ticket and tag orders for apparel shipped to North American retailers and brand owners, reflecting a weak domestic retail market
- **Operating margin before transition costs, restructuring, and asset impairment charges declined 290 basis points to 3.5%**
- **Adjusting the prior year number to include Paxar (see Slide 16), operating margin before transition costs, restructuring, and asset impairment charges declined 240 basis points**
 - Amortization of acquisition intangibles represents 60% of decline
 - Realized volume growth insufficient to cover investments in infrastructure tied to anticipated growth
 - Planned delays in rightsizing of operations in North and Central America in anticipation of the integration
 - Higher costs partially offset by integration synergies (roughly 60 basis points, net of corporate expense allocation tied to higher sales)



Updated Paxar Financial Outlook

(Millions,
except as noted)

	<u>Target Pre-Tax Cost Savings</u>	<u>Target Annual E.P.S. Accretion⁽¹⁾</u>	<u>Est. Pre-Tax Depreciation & Amortization</u>	<u>Target EBITDA⁽¹⁾ Accretion</u>
2008	\$80 – \$90	\$0.40 – \$0.50	\$60 – \$65	\$190 – \$200
2009	\$105 – \$120	\$0.70 – \$0.80	\$65 – \$70	\$230 – \$240
2010	\$115 – \$125	\$0.90 – \$1.00	\$65 – \$70	\$245 – \$255

Financing

- Weighted average interest rate of 6.5% to 7.0%
- Combination of senior notes, hybrid or other securities (TBD), and short-term debt
- Expect to complete permanent financing before year-end

Estimated One-Time Cash Integration Costs⁽²⁾

Cash Restructuring / Transition Costs⁽³⁾:	\$120 – \$130
Capital / IT Investments:	\$ 50 – \$ 60
Total Cash Costs:	\$170 – \$190

Estimated Timing of Cash Outflows:	
2007	40%
2008	50%
2009	10%

⁽¹⁾ Excluding one-time integration costs. Assumes 4% to 5% compound annual growth of pre-acquisition sales

⁽²⁾ Excludes non-cash charges (e.g., asset write-offs) taken to either the P&L or balance sheet

⁽³⁾ Severance, change in control payments, consulting fees, etc.



Q3-2007 Segment Overview (continued)

OFFICE AND CONSUMER PRODUCTS

- **Reported sales of \$267 mil., down 5% compared with prior year**
 - Organic sales decline of approx. 7%
 - Shift in timing of back-to-school orders from Q3 to Q2 and effect of exiting certain low-margin business contributed an estimated 6.5 points of decline
 - Organic sales decline of approx. 0.5% adjusted for year-on-year comparability issues
- **Excluding restructuring and other charges, operating margin increased 220 basis points to 18.2%**

OTHER SPECIALTY CONVERTING

- **Reported sales of \$157 mil., up 7% compared with prior year**
 - Organic sales growth of approx. 5%
- **Excluding restructuring and asset impairment charges, operating margin increased by 80 basis points to 5.8%, reflecting improvement in RFID**



Third Quarter YTD Cash Flow and Debt-To-Total Capital

<i>(Millions, except as noted)</i>	<u>2007</u>	<u>2006</u>
Cash flow from operations	\$305.6	\$359.9
Payment for capital expenditures	\$136.3	\$110.6
Payment for software and other deferred charges	<u>\$ 39.9</u>	<u>\$ 24.2</u>
Free Cash Flow ⁽¹⁾	\$129.4	\$225.1
Dividends	\$128.0	\$128.5
Share Repurchase	\$ 63.2	--
Total debt to total capital at end of period	55.1%	34.2%

⁽¹⁾ Cash flow from operations less payment for capital expenditures, software and other deferred charges



Updated 2007 Earnings Guidance: Key Assumptions

- Reported revenues expected to be up 12.5%-13.5% for the full year, including approx. 8% benefit from the Paxar acquisition, net of divestitures, and approx. 4.0% to 4.5% benefit from currency translation
- Operating margin of approx. 9% before Paxar integration-related transition costs, reflecting:
 - Moderate inflation (~ 1%) in raw material costs largely offset with benefit from global sourcing strategies and material cost-outs
 - Continued pricing pressure in North American and European roll materials businesses
- Interest expense of approximately \$105 mil.
- Tax rate below original guidance range – now expected to be in the range of 18% to 20% (believed to be sustainable for at least the next few years)
- E.P.S. guidance: **\$3.75 to \$3.85** *(before restructuring and asset impairment charges and transition costs associated with the Paxar integration)*

Backup: Third Quarter Margin Comparison Reconciliation for Effects of Paxar – Total Company

<i>(\$ in millions, except as noted)</i>	Q3-07 Total	AVY	Q3-06 Paxar¹	Total	Difference
Net Sales, as reported	1,680.4	1,417.6	217.1	1,634.7	
Gross Profit, as reported	465.6	390.7	77.7	468.4	
Integration Transition Costs ²	1.8	--	--	--	
Adjusted Gross Profit	467.4	390.7	77.7	468.4	
Adjusted Gross Profit Margin	27.8%	27.6%	35.8%	28.7%	(90) b.p.
MG&A Expense, as reported	330.4	252.6	65.7	318.3	
Integration Transition Costs ³	14.2	--	--	--	
Adjusted MG&A Expense	316.2	252.6	65.7	318.3	
Adjusted MG&A, as a % of sales	18.8%	17.8%	30.3%	19.5%	70 b.p.
Adjusted Non-GAAP Operating Income ⁴	151.2	138.1	12.0	150.1	
Adjusted Non-GAAP Operating Margin	9.0%	9.7%	5.5%	9.2%	(20) b.p.

1) Per Q3 2006 Paxar 10-Q filed November 8, 2006

2) Inventory step-up impact

3) Includes consulting fees, change of control costs, etc.

4) See attachment A-3 for GAAP to Non-GAAP reconciliation



Backup: Third Quarter Margin Comparison Reconciliation for Effects of Paxar – RIS

(\$ in millions, except as noted)

	Q3-07 Total	Q3-06 Paxar¹		Difference
		RIS	Total	
Net Sales, as reported	388.4	164.4	217.1	381.5
Adjusted Non-GAAP Operating Income ²	13.5	10.5	12.0	22.5
<i>Adjusted Non-GAAP Operating Margin²</i>	<i>3.5%</i>	6.4%	5.5%	<i>(240) b.p.</i>

1) Per Q3 2006 Paxar 10-Q filed November 8, 2006

2) See attachment A-4 for GAAP to Non-GAAP reconciliation

